



RISK INVESTMENTS COMMUNICATIONS CONSULTING OUTSOURCING

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Bearence Merges With St. Paul Firm

WEST DES MOINES, IA (January 19, 2009) – Bearence Management Group of West Des Moines has merged with T.C. Field & Co., a St. Paul independently owned, full-service agency founded in 1912. This move comes on the heels of Bearence’s mergers with two other firms in the Twin Cities, Rosenbloom & Rosenbloom and Tousley Financial Benefits in June of 2008.

“We are excited about our growth in the Twin Cities,” notes Bearence Chairman and CEO Joe Teeling. “We have made great progress in that market since we first established an office in 2005 and believe we are going to continue to have strong growth in Minneapolis and St. Paul over the next several years.”

Bearence currently has operations in Des Moines, Indianapolis, Kansas City, Nashville and the Twin Cities. The firm was founded in 2005 by long-time insurance executives Teeling and Dave Schwartz.

“We are grateful to our clients for our growth,” Teeling said. “Our service-oriented approach has been received very well as we continue to redefine risk.”

Bearence plans to continually evaluate other agencies in the markets where they currently operate.

Bearence Management Group redefines risk in the insurance and financial strategies industry. Focusing on risk, investments, communications, consulting and outsourcing, the firm goes beyond the more traditional insurance agency by evaluating a company's entire risk profile and developing solutions that may or may not include the purchase of insurance.